



Steven W Meier

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A highly accomplished Manager with 23 years of experience ranging from Distribution Centers to Manufacturing in both Non-Union and Union Environments. A proven leader with demonstrated achievements in streamlining processes and implementing solutions to maximize revenue and profits. High relational skills with peers, clients and team members as well as a creative problem solver with strength in translating initiatives into actions that produce results. Ability to generate buy-in of challenging strategies and business plans while mentoring and motivating teams to encourage a progressive and efficient work environment.

● Significant Achievements ●

- ⇒ Increased Dry Draw output 16% or 8,600 metric tons to help with added demand.
- ⇒ Led the Bekaert Manufacturing System production value stream with 2.8M in projects and improvements.
- ⇒ Record scrap rates (less than 2%) and quality percentage (over 97%) in Secondary.
- ⇒ Led the creation of a metric based facility supporting a record \$138M plant in 2015.
- ⇒ Champion and led Kaizen events reducing MPV line labor 20% in 2014 and 2015.
- ⇒ Reduced footprint of plant in order to bring in 5 new product lines increasing sales 50% and reducing cost by \$1.5M.
- ⇒ Increased Secondary output by 44% to help with increase demand.

● Work History ●

2018 to present – **Universal Alloy** – Canton, GA - **Manager / Process Control Engineer**

Improved processes in Light Press and increased the Secondary Departments metrics.

- Rolled out the training program for Light Press using the Bridge Software.
- Increased Secondary output by 44% since taking over the department in one year.
- Time study on large press to get die change down to 5 minutes from 15 minutes.
- Re-designed rough saw stop for accuracy of +/- 1/16
- Helped Light Press hit company record weight, scrap, quality and efficiencies.
- Set up layered audits for Light Press Production, Engineering and Quality.
- Led the Comparator project reducing sampling time from 60 minutes manually to 5 minutes automatically for Presses, Quality and Final Inspection Departments.
- Led the Stretcher and Secondary one-piece flow project creating 10% increase in efficiency.
- Spearheaded the new lab layout, process flow and design to make it more efficient.
- Visual management projects such as upender lengths, scrap bins & color-coding for samples.



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2016 to 2018 – **Bekaert Corp.** – Rome, GA - **Production Manager**

Helped change the culture and plants bottom line in 11 months in 2016.

- Restructured the plants org chart to help with the turnaround for the plant.
- Turned plants profitability from a negative \$400,000.00 per month to a positive \$225,000.00 per month in 11 months.
- Promoted a Safety culture that supported hitting the million-man hours without a lost time in 2016.
- Increased our Quality metric 14% by tracking the 1st Time Quality Rolled Throughput metric daily, implementing a visual tiered system and using an 8D system.
- Worked on Union Contract negotiations and changes to help with the plants profitability for the next 3 years.
- Set up tiered communication boards as well as KPI's/Metrics for the colleagues to drive change throughout the plant.
- Built workload models to help in Dry Draw and Packing to increase output in those areas.
- Set up the WIP room to drive a pull system on the North Side operations creating less waste of spools and more efficient use of space.

2010 to 2016 – **Chart Industries** – Ball Ground, GA - **Production Manager**

Led the manufacturing plant through 5 continuous years of record growth and demand.

- Exceeded all plant metrics through daily leadership/tiered meetings, communication boards, weekly ops to discuss 90-day goals and weekly Gemba walks on the plant floor.
- Created the HPU metric in 2014 increasing production efficiencies by 10.87% and reducing the OT/Unit 33% in 2015.
- Promoted a Safety culture that decreased the incident rate from 2.75 to 1.2 in 2015.
- Increased our Quality metric 8% by tracking the Quality Rolled Throughput metric daily, creating Value Stream Teams to attack issues with tools such as an 8D.
- Started a second shift to support demand due to growth.
- Responsible for products in 3 Divisions (D&S, Medical and Repairs) and Fabrication.
- Implemented visual management throughout the plant.



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2004 to 2010 - **3M** - Atlanta, GA - **Production Manager**

Helped production through change management, growth and automation for 6 years.

- Acquired and closed the 200ml line project resulting in a savings of \$1.75M a year by in-sourcing it to the Atlanta facility.
- Implemented an SPC program on the putty lines saving the plant \$500K a year with no capital by reducing overfill rates on all production lines.
- Implemented the IMES system on the production floor to sync up with plants throughout the company helping standardize results for finance company wide.
- Served on a project team that converted over company forklifts to a lease program saving \$800K and complying with the explosion proof requirement in the mixing rooms.
- Started a second and third shift to support the 200ml growth.

2001 to 2004 - **OHL** - Atlanta, GA - **Facility (Operations) Manager**

Drove cost improvements and brought in technology to increase overall DC performance.

- Brought in RF bar-coding to enhance a core account by increasing inventory accuracy to 99.2%, increasing efficiencies by 15% and saving \$50K per year on load auditing.
- Reduced 2nd largest account footprint by 33% increasing profit per square foot while making room for 2 more accounts.
- Implemented a picking bonus that increased efficiencies 20%.

2000 to 2001 – **Home Depot** – Florida, Texas, Georgia - **Sales**

Joined sales team while transitioning as my wife's job opportunities changed.

● Associations – Training – Volunteer ●

2009	Green Belt Certification through 3M Lean Six Sigma Program
2013 to 2015	Next Generation Manufacturing C-Level Roundtable
2013	High Performance Work Place
2013 to 2015	Cherokee High School Welding Program Supporter
2011 to 2015	March of Dimes March for Babies
2018	MTM-1 Certification
2019	Goshen Valley Mentor



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● Education ●

1991 to 1995 - [Wright State University](#) - Fairborn, OH
Business Management

References will be provided upon request

Previous work accomplishments beyond those listed above will be furnished upon request.